CHAMP

Passion for public meetings

PRODUCTS & SERVICES OVERVIEW

HI*!*

Included in this packet are a series of brochures that highlight the features of our products and services so that you can become more familiar with what CHAMP has to offer.

Champion Data Systems provides cloud-based software and hardware solutions for public meetings. As a debt-free, employee-owned company, our singular focus is to provide best-in-class solutions that will delight you. We don't answer to investors, we answer to you.

NEXT STEPS

If you are interested in any of our products and/or services, the next step will be to schedule an Executive Summary. This online meeting takes approximately 30-minutes and the goal is to provide a high level overview of our services, discuss any changes that are involved, and manage everyone's expectations.

Simply call us at **844-231-7671 x1002** to schedule a date and time.

Go With The Flow

CHAMP | Agenda

Automate your agenda management process and create digital packets with the click of a button. Save time and streamline your workflow to create consistent, professional agendas, packets and minutes.

With custom templates, the ability to quickly copy meetings, easily drag-and-drop items and email packets to your board members, you'll cut your creation time in half — or more!

Take Control

Easily re-arrange your agenda with a drag-and-drop or push an agenda item to "Pending" and get them out of your way until the next meeting. It's your data - make

Paper*less* Packets

Create fully-indexed PDFs that can be shared digitally with your board members automatically — or print them out quickly and easily.

Cloning

You can't clone yourself (yet) but you can clone your meetings! Take a work session and clone your agenda and all attachments for your full meetings.

Custom Templates

Provide a professional and consistent image with each board. We design your custom templates so that you can focus on your next meeting.

Unlimited Everything

Boards, meetings, agendas, attachments, packets, minutes, support *and* training. It's all included in a single annual fee.

Integrated Video

Start with Agenda and when you're ready, upgrade to Video to integrate your agenda with high-definition (HD) video.

CHAMP

CHAMP | Agenda

$2,000
Per Year
(on average)

Agendas, Packets & Minutes

Unlimited Boards & Meetings

Custom Templates

CHAMP | Video

$5,000
Per Year
(on average)

24/7 HD multi-bitrate video

Unlimited Index points

Includes CHAMP | Agenda

CHAMP

Champion Data Systems
844-231-7671
contact@champds.com
www.champds.com

Stream In HD

CHAMP | Video

Live and OnDemand HD video that integrates into our agenda management system. Stream 24/7 or only when you have a meeting with the included digital hardware encoder and control everything via easy-to-use cloud-based controls.

Native streaming allows for desktop and mobile devices to view your media without the need for a plugin or app. *Plugins like Flash are not required*. Viewers can quickly jump to any agenda item via unlimited index points that you create.

High Definition

Take your video to the next level by streaming HD video. Connect your camera system to the included encoder and stream directly from your web site.

Hardware Included

Our HD digital encoder is a "headless" appliance you control from the cloud. 24/7 monitoring and maintenance is all performed by CHAMP free-of-charge.

24/7 Live Streaming

Simulcast your television station directly on your web site 24/7/365. And even if your station is still on the analog tier, you can stream HD directly from your web site.

or...

Event Only Streaming

If you only want to live stream your meetings, no problem. You can start-and-stop your stream with the click of a button. It couldn't be easier.

No-Nonsense Pricing

Your entire suite of services is billed as a single annual fee and can be pro-rated to coincide with your fiscal year. Pricing starts at $3,000 per year. Average price is $5,000.

Unlimited Everything

Unlimited viewers, bandwidth, meetings, VOD, attachments, index points, training and support. Everything is included in a single-annual expense.

CHAMP

HDTV In-A-Box

CHAMP | Cameras

If you don't have infrastructure already in place or are simply looking to upgrade your existing setup, CHAMP offers two HD camera systems that perfectly integrate into our ecosystem.

Available in 1-Camera and 3-Camera "Studio" solutions, our cameras are easy-to-install and provide you with the ability to stream hands-free. But if you prefer, you can easily switch cameras with the press of a button from anywhere with an Internet connection — you don't even have to be on-site!

High Definition / PTZ

Not only are our cameras HD, they also have the ability to Pan, Tilt and Zoom (PTZ) which provides you all the flexibility you need to capture the right shot.

Hands Free

Once installed, your cameras will always be ready for your next event without the need for someone to operate them. Go live instantly with just a click.

Affordably Brilliant

A studio quality system at a great price that your viewers will love. Feel confident that you're making the responsible, easily defendable choice.

DIY Install

Installing your camera system is easy and straightforward. Instructions walk you through it step-by-step. Plus, it's fully supported - we're here for you!

1-Camera System

A 1-camera system allows you to stream & record HD video affordably. Operate either hands-free, or switch from shot-to-shot to focus on all the details of your meeting.

or...

3-Camera "Studio" System

Kick things up a notch. More shots and more options, including a *multi-view mode* that displays all three cameras in one frame — plus live switching of cameras!

Hardware Included

CHAMP | Encoder

All accounts that include a Live Stream also include a digital hardware encoder. This headless (no monitor required) appliance resides in your network to deliver your live media to the CHAMP servers, while giving you the flexibility to manage your stream from the cloud.

Fully Digital

Simply connect your HD audio/video signal via HDMI or SDI to the back of the appliance and CHAMP will pull your signal out to our data centers for distribution.

Monitored 24/7

All monitoring and maintenance is performed by CHAMP staff. We'll notify you if there's an issue with your stream, bandwidth, or virtually any aspect of your service.

Multi-bitrate

To ensure that you reach the widest audience possible, multi-bitrate streaming is supported out-of-the-box at no additional cost to you.

Cloud Controlled

The hardware sits on your local network, but your encoder is completely managed from our cloud-based software. Control your stream from virtually anywhere.

Local Streaming

IT Managers love this feature because it frees up valuable Internet resources for other services while providing high-quality streaming for viewers within your network.

Future Proof

Because the hardware is included in the service, should any new features or technologies be developed, you'll be sure to receive them.

CHAMP

FREQUENTLY ASKED QUESTIONS

How hard is it to install?
Super easy. When you receive the encoder, instructions are included. Spoiler alert: you'll just need a wired network connection, stable power (UPS) and your audio/video connection (HDMI or SDI).

What if I'm not digital yet?
If your camera system is still analog, then you'll need to up-convert your signal with an adapter. No worries, though - we'll walk you through the process! Better yet, we have a line of HD cameras that are both amazing and inexpensive. :-)

Do I need to hook up a monitor and keyboard?
You can, but there's no need. The encoder is a "headless" appliance, meaning that no keyboard and monitor are required.

Are we leasing the equipment?
Nope. The encoder is included with your CHAMP service package. Technically, this is called Hardware As a Service (HaaS) and there is no charge for the hardware.

Is there a warranty?
Since the hardware is included as part of your CHAMP service, it is fully managed by CHAMP staff. If there's ever an issue that can't be resolved in the field, a replacement device will be sent to "hot-swap" your hardware. If you're not streaming, neither of us are happy - so let's keep you happy!

Can it be rack mounted?
Not directly, but you can certainly install a shelf to support the unit. Like any equipment, you'll want to be sure you have good air flow around the device.

How big is it?
12" (H) x 3.5" (D) x 13" (L) and the encoder weighs a little more than a gallon of milk.

Can I take the encoder to different locations?
It should really stay put. The encoder is designed to be in a fixed location and always connected to the network. If you're looking to do remote streaming, or if you need something more portable, give us a call - we can help!