



CHAMP

Passion for Public Meetings



PRODUCTS & SERVICES

OVERVIEW

CHAMPION DATA SYSTEMS | 615 MAIN STREET, STE M-11 | NASHVILLE, TN 37206

844-231-7671 | SALES@CHAMPDS.COM | CHAMPDS.COM

HELLO!

Included in this packet are a series of brochures that highlight the features of our products and services so that you can become more familiar with what CHAMP has to offer.

Champion Data Systems provides cloud-based software and hardware solutions for public meetings. As a debt-free, employee-owned company, our singular focus is to provide best-in-class solutions that will delight you. We don't answer to investors, we answer to you.

NEXT STEPS

If you are interested in any of our products and/or services, the next step will be to schedule an Executive Summary. This online meeting takes approximately 30-minutes and the goal is to provide a high level overview of our services, discuss any changes that are involved, and manage everyone's expectations.

Simply call us at **844-231-7671 x1002** to schedule a date and time.

Go With The Flow

CHAMP | Agenda



Automate your agenda management process and create digital packets with the click of a button. Save time and streamline your workflow to create consistent, professional agendas, packets and minutes.

With custom templates, the ability to quickly copy meetings, easily drag-and-drop items and email packets to your board members, you'll cut your creation time in half — or more!

Take Control

Easily re-arrange your agenda with a drag-and-drop or push an agenda item to “Pending” and get them out of your way until the next meeting. It's your data - make

Cloning

You can't clone yourself (yet) but you can clone your meetings! Take a work session and clone your agenda and all attachments for your full meetings.

Unlimited Everything

Boards, meetings, agendas, attachments, packets, minutes, support *and* training. It's all included in a single annual fee.

Paper/less Packets

Create fully-indexed PDFs that can be shared digitally with your board members automatically — or print them out quickly and easily.

Custom Templates

Provide a professional and consistent image with each board. We design your custom templates so that you can focus on your next meeting.

Integrated Video

Start with Agenda and when you're ready, upgrade to Video to integrate your agenda with high-definition (HD) video.



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Stream In HD

CHAMP | Video



Live and OnDemand HD video that integrates into our agenda management system. Stream 24/7 or only when you have a meeting with the included digital hardware encoder and control everything via easy-to-use cloud-based controls.

Native streaming allows for desktop and mobile devices to view your media without the need for a plugin or app. *Plugins like Flash are not required.* Viewers can quickly jump to any agenda item via unlimited index points that you create.

High Definition

Take your video to the next level by streaming HD video. Connect your camera system to the included encoder and stream directly from your web site.

24/7 Live Streaming

Simulcast your television station directly on your web site 24/7/365. And even if your station is still on the analog tier, you can stream HD directly from your web site.

No-Nonsense Pricing

Your entire suite of services is billed as a single annual fee and can be pro-rated to coincide with your fiscal year. Pricing starts at \$3,000 per year. Average price is \$5,000.

Hardware Included

Our HD digital encoder is a “headless” appliance you control from the cloud. 24/7 monitoring and maintenance is all performed by CHAMP free-of-charge.

Event Only Streaming

If you only want to live stream your meetings, no problem. You can start-and-stop your stream with the click of a button. It couldn't be easier.

Unlimited Everything

Unlimited viewers, bandwidth, meetings, VOD, attachments, index points, training and support. Everything is included in a single-annual expense.

or...



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HDTV In-A-Box

CHAMP | Cameras



If you don't have infrastructure already in place or are simply looking to upgrade your existing setup, CHAMP offers two HD camera systems that perfectly integrate into our ecosystem.

Available in 1-Camera and 3-Camera "Studio" solutions, our cameras are easy-to-install and provide you with the ability to stream hands-free. But if you prefer, you can easily switch cameras with the press of a button from anywhere with an Internet connection — you don't even have to be on-site!

High Definition / PTZ

Not only are our cameras HD, they also have the ability to Pan, Tilt and Zoom (PTZ) which provides you all the flexibility you need to capture the right shot.

Affordably Brilliant

A studio quality system at a great price that your viewers will love. Feel confident that you're making the responsible, easily defensible choice.

1-Camera System

A 1-camera system allows you to stream & record HD video affordably. Operate either hands-free, or switch from shot-to-shot to focus on all the details of your meeting.

or...

Hands Free

Once installed, your cameras will always be ready for your next event without the need for someone to operate them. Go live instantly with just a click.

DIY Install

Installing your camera system is easy and straightforward. Instructions walk you through it step-by-step. Plus, it's fully supported - we're here for you!

3-Camera "Studio" System

Kick things up a notch. More shots and more options, including a *multi-view mode* that displays all three cameras in one frame — plus live switching of cameras!



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Let Us Do The Work

CHAMP | People

Your CHAMP | Camera system is designed for hands-free operation and minimal impact on staff. However, when staff already have their hands full, CHAMP can provide the manpower to handle everything. We call this service | **PEOPLE**.



What's Can We Do?

- Live stream and record your meeting
- Control all audio and video
- Add time-stamps to your media
- Data migration and custom projects

Easy Pricing

All pricing is flat-rate per meeting and is billed annually based on the number of meeting you expect for the year

Zero Lockin

If at any time the you wish to take over, we're happy to provide the training and support necessary. All of CHAMP hardware and software is fully documented.

Ask Around

You don't have to take our word for it. Feel free to ask the **City of Morristown** and the **Town of Walden**.



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CHAMP | About



Champion Data Systems is a passionate team of people focused on providing cloud-based software and hardware solutions for public meetings.

Yep, We're Local

Born-and-raised in Tennessee, Champion Data Systems calls Nashville home. We service customers nation-wide but it's nice to know we're just down the road.

No-Nonsense Pricing

We like to keep things simple and straightforward. Our services are billed as a single annual fee and our hardware is optimized to make it as affordable as possible for you to reach your goals. No hidden fees, no surcharges and no unexpected costs.

We Give A Damn

When you call, we want to talk. You're not a support ticket; you're a person with a problem to solve and we're here to help. We're ready with the tools and resources to help you get the job done.

Our Focus Is You

As a debt-free, employee-owned company, our singular focus is to provide best-in-class solutions that will delight you. We don't answer to investors, we answer to you.

Sound Business

We don't spend more than we earn, we don't waste money chasing the next "shiny penny" and we don't give away our products and services in the hope that we'll figure out how to be sustainable later. It works for you today and it's built to work for you into the future.

No Spring Chicken

Our goal is to provide cost effective solutions that solve real world problems to make your job easier. As a result, our team has a long history of being relevant, reliable, cost-effective and fun to work with.



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